

FAQS

1 What is the process of getting funding through the NDDF?

A company should contact the NDDF before applying to ensure it qualifies for the program(s).

A company should submit its application and supporting materials (listed in the application guidelines document) to the NDDF via a data room.

The NDDF will not begin reviewing an application until all required documentation has been received. Applications are reviewed on a first-come-first-serve basis. Completed applications undergo a comprehensive diligence process which can span up to two months. A company should expect to have several meetings with the NDDF staff during this process.

A company that advances through the NDDF diligence process may be offered financing terms and invited to present to the NDDF Board of Directors. The NDDF Board meets monthly and approves, modifies, or denies the funding request(s).

2 Will the NDDF call the references listed on my application?

The NDDF may reach out to the banking references listed on the application. The NDDF may also reach out to any customers, investors, or debtors to the company.

3 Does the NDDF require matching funds?

The NDDF may require matching funds from a company.

4 How do you determine what my interest rate will be?

The NDDF does not compete with the private sector. Companies should contact their

financial institution and/or private investors prior to approaching the NDDF. The NDDF typically matches the rates and terms offered by these sources. If other sources are not included in the package or the NDDF is providing an alternative security, the NDDF sets the rates and terms based on the risk of the investment determined through the underwriting process.

5 Do I have to be incorporated in North Dakota?

No, however, you must be registered with the North Dakota Secretary of State to do business in North Dakota.

6 I do not have three years of tax returns or financials to provide. Can I still qualify for financing?

Yes. Please provide all the historical financials and tax returns that you have available.

7 What does the 15% equity requirement mean?

The NDDF requires a company and its owners have invested at least 15% of the amount requested into the company over its lifetime. This does not need to be new money invested.

8 Does the application need to be signed by a Financial Institution/Developer?

A signature from a financial institution or developer is only required if there is a financial institution or development agency requesting the NDDF participate in a loan package with them.