

# TALENT ATTRACTION

**15K** POSTED JOBS IN NORTH DAKOTA

ONLY **16%** OF U.S. RESIDENTS SURVEYED ARE FAMILIAR WITH ND

**68%** OF U.S. RESIDENTS SURVEYED WOULD CONSIDER ND

**76%** OF NEW RESIDENTS REPORT VISITING NORTH DAKOTA PRIOR TO RELOCATING

"I believe North Dakota is a gold mine of opportunity for people to find their fit and connect with their community."

-Charles, Mover from NC to Valley City



FIND THE

in North Dakot

### FIND THE GOOD LIFE

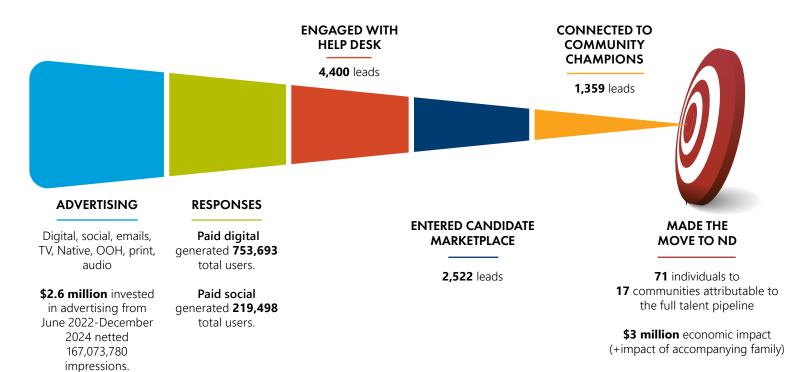
The North Dakota Department of Commerce implemented a national talent attraction program, Find the Good Life, in June 2022. Since its launch, over 4,500 individuals interested in relocating to North Dakota have entered the pipeline designed to connect leads with local community champions. The community champions provide these individuals with additional materials to improve awareness and showcase the best of life in North Dakota, with the goal of motivating jobseekers to relocate to the state.

Research identified four primary personas likely to relocate to North Dakota. National media was placed to attract those personas: boomerangs (previous North Dakotans), young families, recent college graduates, and veterans, and to drive traffic to findthegoodlife.com. The website includes a relocation help desk that connects prospective residents with locals eager to share resources and real-life experiences about life in North Dakota. The relocation help desk utilizes three forms to collect information on career aspirations and lifestyle to help community champions personalize the conversation regarding the individual's relocation journey. Additionally, prospective residents who provide career information now enter the Candidate Marketplace, a tool for employers to directly access individuals with skills that could fill their open positions.

Find the Good Life is continuing to innovate and provide new ways to connect prospective residents with opportunities across North Dakota and to collaborate with communities and employers to leverage the state and its local talent attraction initiatives.

### MARKETING CAMPAIGN EFFECTIVENESS

Marketing improves awareness and positions North Dakota as a potential new state for workers to consider. Advertising has been shown to increase the national perception of North Dakota and influence relocation even when the audience does not utilize the Help Desk and relocator tools.



### TOP INTERESTS OF **RELOCATORS**

1 Things to do, Festivals & Events

- Outdoor Recreation
- 3 Remote Work & Entrepreneurial Opportunities
- Food Scene
- Arts & Entertainment

## TOP STATES FOR RELOCATOR INTEREST

California

Minnesota New York

Florida \_

Texas

#### TOP INDUSTRIES RELOCATORS WORK IN

TOP RELOCATION

INTEREST

Business Mgt & Admin

Skilled Trades

68%

12%

7%

13%

Rural

No Preference

Small Town

Larger Community

Healthcare

**Retail & Food Services** 

Manufacturing

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#### For more information, contact Sara Sperling at ssperling@nd.gov